



LEADERSHIP ACADEMY

The Characteristics of a Good Leader:

Self-Awareness: You know your strengths and your weaknesses. You know when you're working in flow and you know when you're over worked. You know yourself, including your capabilities and your limitations, which allows you to push yourself to your maximum potential.

Self-Direction: You're able to direct yourself effectively and powerfully. You know how to get things done, how to organize tasks and how to avoid procrastination.

Vision: You're working towards a goal that's greater than yourself. Working towards a vision is far more inspiring than working towards personal gain.

Ability to Motivate: Leaders don't lead by telling people what they *have* to do. Instead, leaders cause people to *want* to help them. A key part of this is cultivating your own desire to help others. When others sense that you want to help them, they in turn want to help you.

Social Awareness: Understanding social networks and key influencers in that social network is another key part of leadership. Who in the organization has the most clout, both officially and unofficially? Who moves the hearts of the group?

There is a leader in you waiting to soar!

The Leadership Academy is a 6-class training and development program designed to educate and inspire future leaders for the Fayette County Board of REALTORS. Candidates who may best serve as a local leader are nominated by their broker and selected based on their track record of volunteer performance for their local association and/or civic organizations, their leadership potential and personal integrity. Fayette REALTORS® invites you to complete and submit this application for your chance to grow the leadership possibilities within you.

Application Deadline Friday, January 24, 2020

1 **Friday, February 21 / 10:30 - 12:30**
 Leadership Welcome / Board History
 Location: FCBR Conference Room

4 **Tuesday, May 5 / 10:30 - 12:30**
 Leadership Essentials / Meeting Management
 Location: FCBR Conference Room

2 **Friday, March 6 / 10:30 - 12:30**
 GAR, State & Local Governmental Affairs
 Location: FCBR Conference Room

5 **Friday June 19 / 10:30 - 12:30**
 Public Speaking / Book Review / Strategic Plan
 Location: FCBR Conference Room

3 **Friday, April 3 / 10:30 - 12:30**
 Team Building
 Location: FCBR Conference Room

6 **Thursday, August 20 / 10:30 - 12:30**
 2019 Leadership Team (panel)
 Location: FCBR Conference Room

Leadership Class Topics Include:

Orientation / Leadership

Learn about the history of the Fayette County Board of REALTORS®. Learn how the Board works with Association Executive Jonnie Phillips.

Meeting Management and Communication

Learn how the Board is governed and how to create a well-run and organized meeting.

Legislative / RPAC

Discussion on Georgia Association of REALTORS® State & Local Governmental Affairs/RPAC, and Fayette County local government and community leaders.

Parliamentary Procedures

Learn the components of a well-run meeting. Learn the basics of Roberts Rules of Order

Leadership Essentials

Learn more about the National Association and Georgia Association of REALTORS®.

GAR Legislative Day at the Capitol March 3-4, 2020

OPTIONAL BUT HIGHLY ENCOURAGED—Attend an exciting day at Georgia’s Capitol, learning how the legislative process works and how REALTORS®, homeowners, residential and commercial property owners stand to be affected by current and proposed legislation.

Attendance of all classes is mandatory, as every class is unique. More than 1 absence is an automatic resignation from the program.



GRADUATION IS SEPTEMBER 22, 2020 at 11:30 AM

At the FCBR Membership Meeting—Flat Creek Country Club



2020 Leadership Academy Application



Full Name: _____ Date: _____

Company: _____

Office Address: _____

Cell Phone: _____ e-mail Address: _____

How long have you been a licensee? _____ How long have you been a Board member? _____

Local Board Positions Held: _____

Why do you want to be considered for the Fayette Leadership Academy? _____

What qualities do you feel you bring to a leadership position? What is your background? _____

What specific skills/knowledge do you hope to gain from your participation in the Fayette Leadership Academy? _____

What do you feel are the three most significant challenges facing the real estate profession today? _____

What does being a REALTOR® mean to you? _____

Broker's Signature: _____

Application fee of \$55 and covers registration, book and materials. Please submit check payable to Fayette County Board of Realtors® (FCBR) or complete credit card information below. Payment will not be processed until applicant is accepted. All applications will be acknowledged via email.

Submit completed application and payment no later than **January 24, 2020** to:

Fayette County Board of Realtors ~ 101 Devant Street, Suite 706, Fayetteville, GA 30214

Fax ~ 770.461.5608 Email: ae@fayetterealtors.com

Card # _____ Exp. _____ Type: Visa, MC, AX

Name on Card: _____ Signature: _____